ENC. $\qquad$

## MEMORANDUM

TO: Members of the School Board Lori White, Superintendent Mitsi Corcoran, Chief Financial Officer

FROM: Carol Lichon, CPPO, Director of Materials Management

## TITLE: APPROVAL TO AWARD BID \#15-0316 FOR LANDSCAPE PLANTS, MATERIALS, INSTALLATION, AND RELATED SERVICES

Bids to provide 'Landscape Plants, Materials, Installation, and Related Services' were received from four vendors on March 26, 2015. The bids of Aquatic Plants of Florida, Inc., Landscape 941, and Wholesale Landscape Supply, Inc., dba Big Earth Landscape Supply were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas
"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 04/14/2015

Not to exceed
Fiscal Impact: $\quad \$ 325,000.00$

Recommended Motion: That the bids of Aquatic Plants of Florida, Inc., Landscape 941, and Wholesale Landscape Supply, Inc., dba Big Earth Landscape Supply to provide 'Landscape Plants, Materials, Installation, and Related Services' in an amount not to exceed $\$ 325,000.00$, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Tabulation for Landscape Plants, Materials, Installation, and Related Services - Bid \#15-0316
Opened on March 26, 2015 at 2:00 p.m.


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| Cost to provide all materials, labor, supervision, fuel, travel, equipment, and tools necessary to perform the requested services. |  | Aquatic Plants of Florida, Inc. |  | Forestry Resources, Inc. |  | Landscape 941 |  | Wholesale Landscape Supply, Inc., dba Big Earth Landscape Supply |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM | COMMON REFERENCE/GENUS SPECIES REFERENCE | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered | Unit Cost Pick-up | Unit Cost Delivered |
| TREES, continued |  |  |  |  |  |  |  |  |  |
| 67 | Crape Myrtle (White, Lavender, Pink) |  |  |  |  |  |  |  |  |
|  | Lagerstroemia indica |  |  |  |  |  |  |  |  |
|  | 7 Gallon: |  |  |  |  | \$49.00 \$65.00 |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$90.00 | \$120.00 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
| 68 | DD Blanchard Magnolia (Magnolia grandiflora) |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$98.00 | \$130.00 |  |  |
|  | 30 Gallon: |  |  |  |  | \$202.00 | \$270.00 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
|  | East Palatka Holly (Ilex x attentuata "East Platka") |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$98.00 | \$130.00 |  |  |
| 69 | 30 Gallon: |  |  |  |  | \$158.00 | \$210.00 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
|  | Laurel Oak (Quercus laurifolia) REJECT |  |  |  |  |  |  |  |  |
| 70 | Size: 12-14 ft., 3-4" Caliper, Grade 1 |  |  |  |  | Not avail | ble in FL |  |  |
| 70 | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
|  | Ligustrum (Ligustrum japonicum) |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$67.50 | \$95.00 |  |  |
| 71 | 30 Gallon: |  |  |  |  | \$189.00 | \$250.00 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |
|  | Little Gem Magnolia (Magnolia grandiflora) |  |  |  |  |  |  |  |  |
|  | 15 Gallon: |  |  |  |  | \$98.00 | \$130.00 |  |  |
| 72 | 30 Gallon: |  |  |  |  | \$205.00 | \$270.00 |  |  |
|  | Alternate Size: |  |  |  |  |  |  |  |  |
|  | Alternate Price: |  |  |  |  |  |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ITEM | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery |
| GROUNDS MAINTENANCE MATERIALS |  |  |  |  |  |  |  |
| CLA |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 90 | Clay for baseball/softball fields Type: $60 \%$ clay and $40 \%$ sand |  |  |  |  |  |  |
|  | Indicate delivery time (in days) for clay: |  |  |  |  |  |  |
| MULCH, CYPRESS, FRESH SHREDDED |  | Price per Bag | Price per Bag | Min. Order Quantity | Price per Bag | Price per Bag | Min. Order Quantity |
| 91 | 1-24 bags 3 cubic feet each bag |  |  |  | \$2.79 |  |  |
| 92 | 25 to 49 bags 3 cubic feet each bag |  |  |  | \$2.79 |  |  |
| 93 | 50 to 100 bags 3 cubic feet each bag |  |  |  | \$2.79 |  |  |
| 94 | 101 bags or more 3 cubic feet each bag |  |  |  | \$2.79 |  |  |
|  | Indicate delivery time (in days) for mulch, bagge |  |  |  |  |  |  |
| 95 | 1-24 yards |  |  |  | \$26.00 |  |  |
| 96 | 25 to 50 yards |  |  |  | \$26.00 |  |  |
| 97 | 51 to 100 yards |  |  |  | \$26.00 |  |  |
| 98 | 101 yards or more |  |  |  | \$26.00 |  |  |
|  | Indicate delivery time (in days) for mulch, by cu yard: |  |  |  |  |  |  |
| SAND |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 99 | Type: Golf Course (clean/no contamination) |  |  |  | $\begin{gathered} \$ 35.00 \\ \hline \begin{array}{c} \text { mason sand (price } \\ \text { per yard) } \end{array} \\ \hline \end{gathered}$ |  |  |
|  | Indicate delivery time (in days) for sand: |  |  |  |  |  |  |

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| Cost to provide all materials, labor, supervision, fuel, travel, equipment, and tools necessary to perform the requested services. |  | Landscape 941 |  |  | Wholesale Landscape Supply, Inc., dba Big Earth Landscape Supply |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ITEM | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery |
| GROUNDS MAINTENANCE MATERIALS |  |  |  |  |  |  |  |
| CLAY |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 90 | Clay for baseball/softball fields <br> Type: $60 \%$ clay and $40 \%$ sand |  |  |  | \$45.00 | \$50.00 | 20 |
|  | Indicate delivery time (in days) for clay: |  |  |  | 2-3 |  |  |
| MULCH, CYPRESS, FRESH SHREDDED |  | Price per Bag | Price per Bag | Min. Order Quantity | Price per Bag | Price per Bag | Min. Order Ouantitv |
| 91 | 1-24 bags 3 cubic feet each bag | \$6.00 | \$15.00 | 10 | \$2.65 | \$2.85 |  |
| 92 | 25 to 49 bags 3 cubic feet each bag | \$6.00 | \$15.00 |  | \$2.65 | \$2.85 |  |
| 93 | 50 to 100 bags 3 cubic feet each bag | \$6.00 | \$15.00 |  | \$2.65 | \$2.85 |  |
| 94 | 101 bags or more 3 cubic feet each bag | \$6.00 | \$15.00 |  | \$2.65 | \$2.85 |  |
|  | Indicate delivery time (in days) for mulch, bagged: | 3 |  |  | 1-2 |  |  |
| 95 | 1-24 yards | \$40.00 | \$60.00 | 10 | \$23.00 | \$24.50 | 20 yard |
| 96 | 25 to 50 yards | \$40.00 | \$60.00 |  | \$23.00 | \$24.50 | 20 yard |
| 97 | 51 to 100 yards | \$40.00 | \$60.00 |  | \$23.00 | \$24.50 | 20 yard |
| 98 | 101 yards or more | \$40.00 | \$60.00 |  | \$23.00 | \$21.50 | 100 yards |
|  | Indicate delivery time (in days) for mulch, by cubic yard: | 5 |  |  | 1-2 |  |  |
| SAND |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 99 | Type: Golf Course (clean/no contamination) |  |  |  | \$24.00 | \$27.00 |  |
|  | Indicate delivery time (in days) for sand: |  |  |  | 1-2 |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ITEM | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery |
| SHELL |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 100 | Shell, Washed Small | \$80.00 | \$120.00 |  | \$44.00 | \$46.00 | 20 ton |
|  |  | 3/4" |  |  |  |  |  |
| 101 | Shell, Washed Medium | \$70.00 | \$110.00 |  | \$44.00 | \$46.00 | 20 ton |
|  |  | 1"-2" |  |  |  |  |  |
| 102 | Shell, Washed Large REJECT PICK UP ONLY | \$60.00 | \$100.00 |  |  | \$40.00 | 20 ton |
|  |  | 3 " or larger |  |  |  |  |  |
|  | Indicate delivery time (in days) for shell: | 3 |  |  |  |  |  |
| TOP SOIL |  | Price per Cubic Yard | Price per Cubic Yard | Min. Order Quantity | Price per Cubic Yard | Price per Cubic Yard | Min. Order Quantity |
| 103 | Top Soil - Clean Black Screened | \$30.00 | \$75.00 |  | \$17.95 | \$19.75 | 10 yard |
|  | Indicate delivery time (in days) for top soil: | 3 |  |  | 1-2 |  |  |
| FILL DIRT |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 104 | Fill Dirt | \$18.00 | \$45.00 | 20 | \$14.00 | \$16.00 | 10 ton |
|  | Note |  |  |  |  |  |  |
|  | Indicate delivery time (in days) for fill dirt: | 3 |  |  |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ITEM | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery |
| CLOTH WEED MAT |  | Price per Roll | Price per Roll | Min. Order Quantity | Price per Roll | Price per Roll | Min. Order Quantity |
| 105 | Cloth Weed Mat - WITHOUT staples, $12^{\prime} \times 250^{\prime}$ roll | \$461.00 | \$525.00 |  | \$274.50 | \$274.50 | 1 roll |
|  |  | Restrictor 4.8 oz |  |  |  |  |  |
| 106 |  |  |  |  | \$10.00 | \$12.00 | 3 boxes |
|  | Staples for Weed Mat 500 rolls | \$78.00 | \$110.00 |  | \$45.00 | \$55.00 | 3 boxes |
|  | 1000 rolls | \$70.00 | \$110.00 |  |  |  |  |
|  | REJECT 1000 ROLL ONLY | 8" for 500 | $6{ }^{\prime \prime}$ for 1000 |  |  |  |  |
|  | Indicate delivery time (in days) for cloth weed mat: |  |  |  |  |  |  |
| CRUSHED CONCRETE |  | Price per Ton | Price per Ton | Min. Order Quantity | Price per Ton | Price per Ton | Min. Order Quantity |
| 107 | Crushed Concrete, \#57 REJECT PICK UP ONLY | \$55.00 | \$105.00 | 10 |  | \$29.50 | 10 ton |
| 108 | Crushed Concrete, \#98 REJECT PICK UP ONLY | \$65.00 | \$110.00 | 10 |  | \$29.50 | 10 ton |
| 109 | Crushed Concrete, 1-1/2" minus |  |  |  |  | \$29.50 | 10 ton |
| 110 | Crushed Concrete, 2-1/2" minus |  |  |  |  | \$29.50 | 10 ton |
|  | Indicate delivery time (in days) for crushed concrete: | 5\% |  |  |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ITEM | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery | Unit Cost Pick-up | Unit Cost Delivered | Min. Quant. Ordered for Delivery |
| BALANCE OF LINE - MATERIALS |  |  |  |  |  |  |  |
| 111 | Indicate percentage discount off wholesale price (wholesale price lists provided upon request) by category for landscape plants and grounds maintenance materials not listed above: | Percentage (\%) discount off wholesale price |  |  | Percentage (\%) discount off wholesale price |  |  |
| a | Aquatic Plants | 5\% |  |  |  |  |  |
| b | Ferns | 5\% |  |  |  |  |  |
| c | Grasses | 5\% |  |  |  |  |  |
| d | Ground Covers | 5\% |  |  |  |  |  |
| e | Palms | 5\% |  |  |  |  |  |
| f | Plants | 5\% |  |  |  |  |  |
| g | Shrubs | 5\% |  |  |  |  |  |
| h | Sods | 5\% |  |  |  |  |  |
| i | Trees | 5\% |  |  |  |  |  |
| j | Tree/Shrubs | 5\% |  |  |  |  |  |
| k | Vines | 5\% |  |  |  |  |  |
| I | Clay | 5\% |  |  | 20\% |  |  |
| m | Mulch | 5\% |  |  | 15\% |  |  |
| n | Sand | 5\% |  |  | 15\% |  |  |
| 0 | Shell | 5\% |  |  | 15\% |  |  |
| p | Top Soil | 5\% |  |  | 10\% |  |  |
| q | Fill Dirt | 5\% |  |  | 15\% |  |  |
| $r$ | Cloth Weed Mat | 5\% |  |  | 10\% |  |  |
| s | Crushed Concrete | 5\% |  |  | 10\% |  |  |
| 112 | All other landscape plants and grounds maintenance materials. List if necessary. REJECT | Category \% Discount |  |  | Category \% Discount |  |  |
|  |  |  |  |  |  |  |  |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOURLY LABOR RATES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| For various services that may be needed at any SBSC location i.e., maintaining existing beds, planting, mulching, installation, etc. |  | Rate per hour |  |  | Rate per hour |  |  | Rate per hour |  |  | Rate per hour |  |  |
| 113 | Hourly rate for standard working hours (Monday through Friday from 7:00 a.m. to 5:00 p.m.). | \$26.00 |  |  |  |  |  | \$24.00 |  |  |  |  |  |
| 114 | Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). | \$39.00 |  |  |  |  |  | \$27.00 |  |  |  |  |  |
| EQUIPMENT \& OPERATOR(S) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 115 | For various services that may entail the use of heavy equipment, i.e., backhoe for digging, grading, etc. All prices quoted on the bid form should include all charges for operator and all associated charges. | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week |
| a | Skid steer loader |  |  |  |  |  |  | \$81.00 | \$460.00 | \$1,725.00 |  |  |  |
| b | Rubber tire backhoe |  |  |  |  |  |  | \$87.00 | \$520.00 | \$1,840.00 |  |  |  |
| c | Grade tracker |  |  |  |  |  |  | \$87.00 | \$520.00 | \$1,840.00 |  |  |  |
| d | Spade truck |  |  |  |  |  |  | \$81.00 | \$460.00 | \$1,725.00 |  |  |  |
| 116 | List additional equipment available for use and charge (to include operator and all associated charges): | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week | Rate per hour | Rate per day | Rate per week |
| a | Trencher |  |  |  |  |  |  | \$55.00 | \$400.00 | \$1,500.00 |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: |
| MATERIALS |  |  |  |  |  |
| 117 | Materials are to be billed at net cost. A MAXIMUM $10 \%$. A mark-up of sales tax is not allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC. |  |  | 10\% |  |
| RENTAL EQUIPMENT |  |  |  |  |  |
| 118 | Rental of equipment percentage mark-up of cost. This is equipment that is used on occasion, not in the regular course of landscape services, and not listed above. MAXIMUM $10 \%$. No mark-up of sales tax allowed. Copies of rental invoices will be required at time of billing. Rental is for active use of equipment. Payment for inactive use will not be allowed. |  |  | 10\% |  |
| SUBCONTRACTED SERVICES |  |  |  |  |  |
|  | Subcontracted services to be billed at net cost plus mark-up, with prior written approval. MAXIMUM $10 \%$. No mark-up of sales tax allowed. Copies of itemized subcontracted services invoices must be included with all billings to the SBSC. |  |  | 10\% |  |
| Contact |  | Gilbert J. Sharell | Kristine Magee | Linda Collins | Troy Williams |
| Address |  | 8120 Blaikie Court | 4353 Michigan Lane | 7322 Manatee Avenue West | 6625 Bee Ridge Road |
|  |  | Sarasota, FL 34240 | Fort Myers, FL 33916 | Bradenton, FL 34209 | Sarasota FL 34241 |
| Corporate Address |  |  |  |  | 2423 Manatee Avenue West |
|  |  |  |  |  | Bradenton, FL 34205 |
| Phone |  | 941-378-2700 | 239-334-7343 | 941-794-0606 | 941-915-3677 |
| Fax |  | 941-378-0020 | 239-334-4602 | 941-792-1903 | 941-746-3286 |
| Federal I.D. |  | 65-0472183 | 59-2438601 | 80-0662865 | 65-0057514 |
| Email |  | mike@apofl.com | kmagee@gomulch.com | linda@landscape941.com | troy@bigearthsupply.co |
| Recorded by Diane Gentile |  | Witnessed by Joyce E. Haney |  |  |  |


| Item | Vendor | Description |
| :--- | :--- | :--- |
| $1,6,11,20,25,29$, <br> $42,56-57,79, \&$ <br> 111 (b). | Aquatic Plants of Florida, Inc. | Awarded to Landscape 941 as overall low bid for landscape plants, balance of line for plants, and <br> services including labor for installation of products meeting advertized specifications. |
| $105 ~ \& ~ 106(500 ~ r o l l ~$ <br> for pick-up). | Forestry Resources, Inc. | Non-responsive to the requirement that Contractor location must be within 50 driving miles from <br> the Laurel Road Zone office. Awarded to Landscape 941 as overall low bid for landscape plants <br> and services including labor for installation of products meeting advertized specifications. |
| $102,107, \& 108$ <br> (unit pick-up <br> category). | Landcape 941 | Reject Items. Unit pick-up categories over budget. |
| 106 (1000 roll for <br> pick-up \& delivery <br> categories) | Landcape 941 | Reject 1000 roll for pick-up and delivery category. Awarded grounds maintenance products to <br> Wholesale Landscape Supply, Inc., dba Big Earth Landscape Supply as overall low for category. <br> No other bids received. |
| $70 \& 112$ | Reject Items. | No bids received. |

